

Member Services

2025-2026

Member and Associate Partner
Prospectus



**Apprentice
Employment Network**
NSW & ACT



2024 AEN Award Winners

The Apprentice Employment Network NSW & ACT the peak industry body representing the largest employer network of apprentices and trainees in NSW & ACT.

aennswact.com.au

ABOUT THE APPRENTICE EMPLOYMENT NETWORK NSW & ACT

About the Apprentice Employment Network NSW & ACT

The Apprentice Employment Network NSW & ACT proudly serves as the leading body representing Registered Group Training Organisations across NSW and the ACT.

Our industry empowers over 7,000 apprentices and trainees across the two states at any given time. Our industry dedication to success has resulted in more than 2,000 apprentices and trainees completing their apprenticeship or traineeship in the last 12 months.

With over 30 years of experience and a vast network, the Apprentice Employment Network NSW & ACT is a trusted and respected voice for government, industry, and the community.



Jason Sultana

Executive Officer

Apprentice Employment Network NSW & ACT

WHY BE PART OF THE APPRENTICE EMPLOYMENT NETWORK NSW & ACT

Join the largest employer network for Apprentices and Trainees in NSW & ACT.

Unlock unparalleled support and industry insights by joining the Apprentice Employment Network NSW & ACT. Connect with the largest employer network dedicated to apprentices and trainees.

Now extending our services to both Not-for-Profit and For-Profit Registered Group Training Organisations, we ensure all Group Training Organisations receives the best advice and support.

Our highly respected network, now welcomes For-Profit GTOs as recognised Alliance Partners, ensuring comprehensive representation and support for the whole industry.

Join us today and be part of a network that champions the best interests of all Registered Group Training Organisations across NSW & ACT!



2024 AEN Field Officer Conference Dinner

BENEFITS

EVENTS & PROFESSIONAL DEVELOPMENT

We are dedicated to helping our Registered Group Training Organisations build strong networks and forge valuable industry connections at every level. As a Member or Alliance Partner, you will have the opportunity to engage in:

- Annual Field Officer Conference
- Annual Skills Conference
- Annual CEO Forum
- Apprentice Employment Network Awards
- AEN Member and GTO Industry Meetings
- Industry Webinars
- Industry Workshops

Join us and enhance your professional network through these exciting events and opportunities.

GROUP TRAINING INDUSTRY INSIGHTS

We are committed to keeping all Registered Group Training Organisations well-informed about legislation, policy, and funding opportunities through our industry insights. As a Member or Associate Partner, you'll enjoy exclusive access to:

- AEN Weekly Industry Updates
- AEN Alerts
- Annual Group Training Industry Benchmarking Survey
- Annual Group Training Industry Salary Benchmarking Survey
- Member and Associate Partner Surveys
- Experienced GTO Industry Consultants (fee for service basis)

Stay ahead and informed with our comprehensive resources and support.

BENEFITS

MARKETING AND PROMOTION

Our mission is to elevate the marketing and promotion of the group training industry, effectively reaching key stakeholders, employers, parents, and students. As a Member or Associate Partner, you'll play an active role in our impactful marketing and promotional campaigns, including:

- AEN Website Directory
- AEN exhibiting at the major Career Expos
- Inclusion in the AEN Career Expo Directory
- Featuring in the AEN Annual Report
- AEN Sponsorship of the NSW and ACT Training Awards
- AEN Sponsorship of various industry events

Join us in championing the Group Training industry and amplifying its reach and impact.

GROUP TRAINING INDUSTRY ADVOCACY

The Apprentice Employment Network is dedicated to representing the interests of Registered Group Training Organisations to all stakeholders. As a Member or Associate Partner, we will advocate on your behalf through:

- Collaborating with the Office of the NSW Minister for Skills, TAFE and Tertiary Education, and the ACT Minister for Skills and Training.
- Holding regular meetings with Training Services NSW and Skills Canberra.
- Representing GTOs to external organisations, including TAFE NSW, Canberra Institute of Technology, Career Advisers, Government Departments, and other industry bodies.
- The National Apprentice Employment Network.

Join us and benefit from our strong advocacy and extensive network.

BENEFITS

AEN PURCHASING POWER

All Apprentice Employment Network members & partners have access to exclusive Procurement Australia services—streamlined purchasing, competitive pricing, and trusted, compliant solutions to help your GTO save time and money.

Hardware & Trade Benefits

Discounted Rates

- Average 14.31% discount on Bunnings products
- Average 31% discount on Reece products
- 15–30% off Rexel RRP on all non-contracted products, plus locked-in contract pricing

Choice of Supplier

- Extensive product range from leading brands
- One-stop-shop for all of your trade needs

National Footprint

- National & regional supplier coverage

Trade Services

- Dedicated trade specialist team

Integrated Communications Benefits

Discounted Rates

- Aggregated discounts across technology hardware, telecommunications, software and printing.

Tier 1 networks

- Access to top tier communication networks including Telstra & Optus

Latest Technology

- Newest technology and digital solutions

Personalised Support

- End-to-end project management

Fleet & EV Benefits

Discounted Rates

- Aggregated discounts across fleet & EV services
- Exclusive pricing on tyres, parts, servicing & repairs

Extensive EV Support

- Extensive charging infrastructure and maintenance
- EV consultancy services

Complete Fleet Services

- Fleet services from purchasing entire fleet, maintenance, accident repair and vehicle disposal

Supplier Standard

- Access to the industries most trusted suppliers

Energy Benefits

Discounted Rates

- Up to 30% savings on energy & gas

Sustainability

- 100% renewable energy options

Supplier Standard

- Dependable suppliers ensure uninterrupted operations
- Industries best suppliers

Support

- Specialised in-house team to support your needs

Fuel Card Benefits

Low Card Fees

- Exclusive fuel discounts
- Low card fees

Choice of Supplier

- Single or multi-branded card options
- Accredited and trusted suppliers

Extensive EV Support

- 2,200+ charging sites nationwide
- EV charging on fuel card offerings.

Fuel Card Coverage

- 6,100+ fuel sites nationally

Insurance Benefits

Recommendations and Implementation

- Expert and transparent advice
- Turn recommendations into actions

Policy Clarity

- Understand the specifics of what your policy covers

Gap Identification

- Regular reviews of your coverage to ensure there are no unnecessary overlaps or hidden deficiencies.

Ongoing Support

- Ensure your insurance continues to meet your needs

Contact us below to talk to an expert

MEMBER INCLUSIONS

NOT FOR PROFIT GROUP TRAINING ORGANISATIONS – \$6800 (EX GST)

The following will be provided to all Apprentice Employment Network NSW & ACT Members.

*(*not available for Associate Partners)*

ORGANISATIONAL

- Member of the Apprentice Employment Network NSW & ACT.
- *The capability to be on the Apprentice Employment Network NSW & ACT Executive.**
- *Voting rights at all member meetings and the Annual General Meeting.**
- Adhere to the Apprentice Employment Network NSW & ACT Code of Conduct.
- Apprentice Employment Network NSW & ACT available for GTO Board Presentations.
- Annual AEN NSW & ACT GTO Industry Benchmarking Survey.
- Annual AEN NSW & ACT GTO Salary Benchmarking Survey.
- AEN Purchasing Power.

EVENTS & PROFESSIONAL DEVELOPMENT

- Field Officer Conference
- Skills Conference (Discounted)
- CEO Forum
- *Annual General Meeting**
- AEN Awards
- *AEN Member Meetings**
- AEN Industry Meetings
- Webinars
- Workshops

MARKETING

- Website directory listing
- Career Expo directory listing
- Annual Report listing
- Ability to sponsor AEN NSW ACT Events
- Duke of Edinburgh Scholarship

OPERATIONAL SUPPORT

- AEN Weekly Updates
- AEN Alerts
- Operational Support
- Industry Advocacy
- Industry Consultation and Event Support
- Access to a pool of experienced GTO consultants (fee for service basis)
- AEN Member access to the AEN NSW ACT Website

ALLIANCE PARTNER INCLUSIONS

FOR PROFIT GROUP TRAINING ORGANISATIONS - \$6800 (EX GST)

The following will be provided to all Apprentice Employment Network NSW & ACT Associate Partners.

ORGANISATIONAL

- Associate Partner of the Apprentice Employment Network NSW & ACT.
- Adhere to the Apprentice Employment Network NSW & ACT Code of Conduct.
- Apprentice Employment Network NSW & ACT available for GTO Board Presentations.
- Annual AEN NSW & ACT GTO Industry Benchmarking Survey.
- Annual AEN NSW & ACT GTO Salary Benchmarking Survey.
- AEN Purchasing Power.

EVENTS & PROFESSIONAL DEVELOPMENT

- Field Officer Conference
- Skills Conference (Discounted)
- CEO Forum
- AEN Awards
- AEN Industry Meetings
- Webinars
- Workshops

MARKETING

- Website directory listing
- Career Expo directory listing
- Annual Report listing
- Ability to sponsor AEN NSW ACT Events
- Duke of Edinburgh Scholarship

OPERATIONAL SUPPORT

- AEN Weekly Updates
- AEN Alerts
- Operational Support
- Industry Advocacy
- Industry Consultation and Event Support
- Access to a pool of experienced GTO consultants (on a fee-for-service basis)
- Associate Partner access to the AEN NSW ACT Website

HOW TO BECOME A MEMBER OR ASSOCIATE PARTNER

Become a Member or Associate Partner of the Apprentice Employment Network NSW & ACT
We invite you to join our esteemed network by following these steps:

Eligibility

- Your organisation must be a Registered Group Training Organisation in NSW or ACT with active registration.
- Not-for-Profit Registered Group Training Organisations can only become Members.
- The current AEN NSW ACT Constitution, For-Profit Registered Group Training Organisations can only become Associate Partners.
- Membership or Associate Partnership is linked to an organisation, not an individual.

Process

1. Submit a completed [online application form](#), including acknowledgment of the AEN Code of Conduct and Declaration. Please get in touch with AEN for a link to the application form should you not be able to access it from this document.
2. The Apprentice Employment Network Executive Team will carefully vet and review all applications. The review process may take up to 30 days, and applications will be acknowledged upon receipt.
3. Please note that a completed application does not guarantee automatic membership or partnership.
4. Once your application is approved, your organisation will receive an invoice, **calculated pro rata based on the financial year.**
5. Membership or Associate Partnership is recognised once the initial invoice is paid in full.

Contact Details

For all enquiries, please contact:

Jason Sultana

Executive Officer

Apprentice Employment Network NSW & ACT

www.aennswact.com.au

Email: jason@aennswact.com.au

Mobile: 0419 466 587

Join us and be part of a network dedicated to advancing the Group Training industry.